

Sajid Ali

ERP Specialist

(Oracle PL/SQL Certified Professional, Oracle Software Developer)

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Professional Profile

More than 13 years of working experience as a team member & Stand alone on ERP, software product for Retail Business, Warehouse & medium size Oracle Databases and designed mid size Database systems. Most of the experience comprises of working in client's environment and fulfilling most of the user requirements.

My technical expertise can be summarized as under:

- ERP Design & Development
- Highly experienced in Oracle APEX
- Extensive Experience in Forms & Reports development (6i, 9i, 10g & 11g)
- Highly experience on Oracle Databases 9i, 10g & 11g
- Highly experience on APEX for Interactive and Graphical reports
- Development of new reports in RDF / BI Publisher (10g) and APEX, Developer 6i, 10G, 11G according to client requirements
- Implementation of Oracle Standards / Customized packages to meet functional / business requirements
- Active involvement in data gathering and processes study with functional team
- Expertise in Writing Procedures, Functions, Tables Scripts and Database Triggers
- Planning Administration, Installation and Administration Oracle database 8i,9i,10 and 11g.
- Managing and Administering Oracle Database Servers, DB Schemas, Table spaces, Data files, Export, Import utilities and performance monitoring using EM

Career Summary

Nov 2022 – Current Technical Team Lead, Fusion Logics, Rawalpindi, Pakistan

As a Team Lead at Fusion Logics, I am entrusted with the dynamic responsibility of overseeing and managing clients and ERP products within the organization. My role encompasses a diverse range of responsibilities that contribute to the efficient functioning and growth of the company.



- Client Management:
 - Spearhead client relationships, acting as the primary point of contact for key accounts.
 - Collaborate with clients to understand their business needs and align our ERP solutions to meet and exceed expectations.
 - Ensure timely and successful delivery of products and services according to client needs and objectives.
- ERP Product Management:
 - Lead the development, enhancement, and maintenance of ERP products, ensuring alignment with industry best practices.
 - Collaborate with cross-functional teams, including developers and QA, to deliver high-quality, scalable solutions.
 - Stay abreast of industry trends and technology advancements to inform product development strategies.
- Team Leadership:
 - Provide effective leadership to a dedicated team, fostering a collaborative and innovative work environment.
 - Conduct regular team meetings to communicate goals, share insights, and address challenges.
 - Mentor team members, facilitating professional growth and skill development.

Jun 2016 - Nov 2022 Sr. Oracle Software Developer, 6 Sigma Matrix (Pvt.) Ltd, Islamabad, Pakistan

- Performing customization required in Oracle ERP
- Development in Report builder and Oracle APEX
- Integration of Custom Software through Interfaces
- Assuring smooth processes of Oracle ERP in all custom and ERP development
- Ability to multi-task effectively in a fast paced environment
- Support & Up gradation of Sales Information System



Projects

- Haidri Beverages (Pvt) Ltd.
- Shamim & Company (Pvt) Ltd.
- Naubahar Bottling Company (Pvt.) Ltd.
- Northern Bottling Co. (Pvt) Ltd.

Participated in the designing of their Sales ERP (A Product Designed for Beverage Industry)

- Complete Order to Cash Cycle
 - Real-Time Tracking of Secondary Sales
 - Secondary Sales on Mobile Devices
 - Effective Distribution Management
 - Logistics Planning and Execution
 - Trade Promotion Management
 - Tools of Trade Management
 - Market Research and Development
 - MIS Reporting
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Jul 2011 - Jun 2016 Software Developer, CDigital (Pvt.) Ltd Islamabad, Pakistan

- Handling in house development of Oracle Applications
- Tools used Oracle Developer 6i, Oracle Database 10g, and TOAD
- Responsibility of maintaining the old applications
- Modifying forms and reports as per user requirement
- Developing new applications i.e.
- Database Designing
- Daily trouble shooting support



Projects

Client: Electricity Department, Government of Azad Jammu and Kashmir

- Electricity Billing System for "Electricity Department, AJ&K- Phase II".

Client: Public Service Commission, Government of Azad Jammu and Kashmir

- Software Development for Project "Automation of Public Service Commission at Muzaffarabad".

Client: Waljis Family of Businesses, Islamabad

- TWL Payroll & H.R Development System
 - Accounts Management System
 - Event Management system
 - Fleet & Mobile Cards Management System
 - Employees Provident Fund
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INTERNATIONAL & NATIONAL DEVELOPMENTS:

Oracle APEX (19.1 to 23.1)

1. Online Academics System (Global Link Education System - Pakistan)
2. Customer Relationship Management (MARS BPO - Pakistan)
3. College Management System (Educareer Sukkur Institute – Pakistan)
4. Land Management System (GreenHills Farm - Nigeria)
5. Investor Portal (GreenHills Farm - Nigeria)
6. Farmvesting Marketplace for Agriculture Organization: <https://market.farmvesting.com>
7. Farmvesting ERP for Agriculture Organization: <https://erp.farmvesting.com>
8. Skillrouting system for Skilled Workers: <https://app.skillrouting.com>
9. ERP System CRM, General Ledger, Vendor Portal (ITLP Pakistan)
10. Patient Management System - PMS (Izzat Ali Shah Hospital, Pakistan)

11. Transport System (POF Welfare Trust, Pakistan)
 12. Sales & Distribution System (International Brands Distributions, Pakistan)
 13. Production & Inventory System (MILAAN Paints, Gujranwala, Pakistan)
 14. Fee Collection System (POF Wah Cantt, Pakistan)
 15. Sales and Accounts System for Al-Hayat Stone Crusher - Pakistan
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Oracle Forms & Reports (6i, 11g, 12c)

16. Academy Management System for Al-Khair Online Academy - Pakistan
 17. Development of Distribution System and General Ledger (GL) System for MIT, Lahore
 18. Development of custom ERP system for POF Welfare Trust, Wah Cantt
 19. Sales System, GL System, HRMS, Supply Chain Management System for Dewan Cement Limited, Pakistan
 20. Plant Maintenance System, History Cards System and DPR System for Dewan Cement Limited, Pakistan
 21. POS System for Grapes Pharmacy, Habeeb Pharmacy, PWP Pharmacy and IAS Pharmacy Pakistan
 22. Restaurant Management System (Wah Continental Hotel, Pakistan)
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Tool & Technology Expertise

Oracle APEX, Oracle Forms/Reports 6i/10g/11g, APEX Administration, Oracle Database 9i/10g/11g, Oracle Application Server, Toad , PL/SQL, Enterprise Manager, Backup & Recovery, Client Communication

Professional Certifications

Oracle 11g Advance PL/SQL (1Z0-146)

ORACLE UNIVERSITY, USA, 2009

ORACLE®
Certified Professional

Oracle PL/SQL (1Z0-147)

ORACLE UNIVERSITY, USA, 2009

ORACLE®

Oracle 11g SQL (1Z0-051)

ORACLE UNIVERSITY, USA, 2009

Certified Associate
Oracle Database SQL

Education & Trainings

Android Apps Development Training Course

Triple-I International Islamabad, 2012

Adobe Flash Designing Course

Federal Urdu University Islamabad, 2010

Oracle 11g DBA Training Course

Muhammad Ali Jinnah University Islamabad, 2009

Open Source Database PostgreSQL Training

Pakistan Software Export Board, Islamabad, 2009

Oracle 10g Forms and Reports Professional Course

National Institute of Electronics, Islamabad, 2009

Matriculation in Science

I-9/4 Islamabad, 2005

Personal Details

Nationality: Pakistani
D.O.B: 1st January, 1988
Languages: Fluent in English, Hindi, Urdu & Punjabi.
Interests: Reading Blogs, Watching Tech News, Creating Animated Videos.

References are available on request